#### A FEW HIGHLIGHTS







**Romanian parking projects** 





#### THE ROAD AHEAD

We plan to make the upcoming 25 years at least as successful, enjoyable and fun as the last quarter century.





Dear colleagues and friends,

This year has been a special year for us as we celebrated the 25<sup>th</sup> year of our company. Therefore, we have designed a little brochure about InterRecherche.

We are delighted to wish you a Merry Christmas and a Happy New Year and hope you will enjoy a few peaceful days with your families.

Kind regards

# Your Partner for EU-Affairs

We are passionate about our work and are specialized in finding tailor-made solutions for EU-related issues.

Stefan

Frédéric

# LOOKING BACK AT **25 YEARS** OF SUCCESS

25 years ago, **InterRecherche** was founded as a daughter company of the German audit group EURO-TÜV Südwest. Since its creation, our company underwent a transformation from a project incubator into a mature boutique company specialized in EU projects.

We are proud to celebrate our 25<sup>th</sup> anniversary this year. We thank our friends and partners and look forward to the future with confidence.

#### **A BIT OF HISTORY**

- **In 2018** InterRecherche is alive, kicking and growing.
- **The year 2012** marks a turn in our company policy. Stefan and Frédéric buy out the other shareholders and decide to take InterRecherche to a new level.
- **In 2009** we start the cooperation with our trusted partner **CONCILIUS**
- **In 2008** Frédéric Maas joins the InterRecherche team and becomes Managing Partner in 2012.
- **In 1998** the company is relabelled as InterRecherche. Stefan Zickgraf becomes Managing Partner.
- **In 1993** the company is founded in Brussels as EUROTÜV-Südwest.

## WHAT WE DO

We assist our clients with EU-supported grants, tenders and initiatives in the fields of mobility, enterprise and industry, health and safety. Our values include transparency, integrity and confidentiality. Since 2010 alone, our team has co-managed projects with a total project volume in excess of 100 million  $\in$  and a total funding contribution of over 35 million  $\in$  for our customers.

#### OUR PROJECT-RELATED SERVICE PORTFOLIO COVERS:

- Project applications
- Waterfall and agile project management
- Innovation management
- Strategy regarding programme policies
- Legal support regarding EU projects
- Studies at EU-level
- Successfully promoting project ideas at EU-level
- Regulatory strategies
- Interim management for business associations
- Mediation and dispute avoidance strategies
- Strategic negotiation management
- Seminars and coaching

## MANAGEMENT

#### Stefan Zickgraf Managing Partner



Stefan is a trained lawyer with a 20-year track record in European affairs. He started his career in a law firm in Cologne and is registered as a lawyer and a member of the Bar Association in Germany. After a first professional experience at the German Chamber of Commerce in Porto, Stefan has been working in Brussels and acquired significant experience with EU projects as a project coordinator, expert and consultant. He speaks English, French, Portuguese and Spanish besides his native German.



Frédéric Maas Managing Partner

Frédéric is a certified Scrum Master, Business Mediator and Negotiator. He specializes in international project management, innovation and business development. He studied European governance and economics in France, Switzerland and Canada and holds Master's Degrees from Sciences Po Paris and the University of St. Gallen. Moreover, he is an accredited translator and interpreter for English, French and German.